

RAYMOND J. KAYAL, JR.

President, CEO & Co-Owner

NewsLink® Group of Companies

Mr. Kayal is the President, Chief Executive Officer and Co-Owner of the NewsLink Group of Affiliated Entities, a Miami-based airport retail concessionaire established in 2004. NewsLink and its affiliates currently operate over 40 newsstand, news/gift, news/book, sundries, specialty retail and café concessions at Miami International Airport, Tampa International Airport, Boston-Logan International Airport, Dallas Ft Worth International Airport and Nashville International Airport, employing over 400 people.

For the six years prior to establishing NewsLink, Mr. Kayal was a Vice President of Sirgany Enterprises, Inc. Sirgany was Mr. Kayal's family-owned business founded in 1959 which, together with affiliated entities, operated specialty retail shops, newsstands and food & beverage concessions at Miami International Airport and Orlando International Airport for over 44 years from 1959 until closing its operations in 2004.

Prior to joining Sirgany, Mr. Kayal was an attorney in the Miami office of the international law firm of White & Case LLP. At White & Case, Mr. Kayal's practice included the representation of a wide-range of clients, including those in the retail and real estate development businesses, on a wide range of matters, including those regarding general corporate issues and multimillion-dollar business transactions.

Prior to attending law school, Mr. Kayal was a senior project manager at Strategic Management Group, Inc., a management consulting and executive training firm located in Philadelphia, Pennsylvania. At SMG, Mr. Kayal developed and conducted executive training seminars for over 1,000 managers in a wide variety of industries including retail and banking. Mr. Kayal also recruited, trained, scheduled and monitored project management staff in meeting client requirements.

ESTABLISHED SINCE

1959

THREE GENERATIONS
FAMILY OWNED & OPERATED

5

## **AIRPORTS**

Miami, FL • Tampa, FL
Dallas-Fort Worth, TX
Nashville, TN • Boston, MA





YEARS OF EXPERIENCE

## News Linz

45

AIRPORT RETAIL STORES

- AND GROWING -



4 OVER

CUSTOMER SERVICED ORIENTED EMPLOYEES **2023** 

Best Overall Retailer

Small Retailer Division
AIRPORT REVENUE NEWS

