Alice Vilma, B.B.A. ’99
Managing Director
Multicultural Client Strategy
Morgan Stanley

Alice Vilma is a managing director on the Multicultural Client Strategy Team at Morgan Stanley. In this role, she works with her partners at the firm to strengthen Morgan Stanley’s connection to the multicultural business community by identifying, developing and executing commercial opportunities with corporate, government, institutional and individual clients. She is also co-head of the Morgan Stanley Multicultural Innovation Lab, an accelerator that invests in and supports tech and tech-enabled startups with multicultural or woman founders.

Vilma has been with Morgan Stanley for 13 years and has worked in different roles within the Global Capital Markets Division, including Equity Capital Markets, Securitization and GCM Management. She began her career at Morgan Stanley as a financial analyst after college, and worked at CIT and Sallie Mae prior to returning to Morgan Stanley in 2009.

Vilma has 20 years of investment banking, capital markets, structured finance and investing experience across various asset classes and sectors, executing over $25 billion of securitization, structured finance and equity transactions over that time. Her different experiences have rounded out her skill set and provided unique perspectives that have proven advantageous in her current role working across the firm and with early-stage tech startups. Vilma serves on the boards of Freefrom and New York Road Runners, and is a member of the University of Miami President’s Council. She graduated cum laude with a B.B.A. in finance from the University of Miami and received her MBA from the Harvard Business School.